

# ANN T. MARSHALL

## CONTACT

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## EDUCATION

**J.D. WITH HONORS**  
Florida State University College of  
Law

**A.B. PHILOSOPHY**  
University of Michigan

## KEY SKILLS

Complex Risk Analysis  
Creative Problem Solving  
Dispute Resolution  
Empathy  
Mediation  
Negotiation Strategy  
Neutral Analysis

## EXPERIENCE

Bankruptcy  
Business/Commercial  
Construction  
Consumer Protection  
Employment  
Financial Services  
Insurance  
Professional Liability  
Real Property

## PROFILE

Dispute resolution professional with 25+ years of litigation and 10+ years of mediator experience. Advanced mediation and negotiation training. From complex risk analysis to empathy, I bring versatility to my work as a neutral built on decades of problem solving.

## EXPERIENCE

### OWNER • JUNE 2024 – PRESENT

ANN T. MARSHALL MEDIATION • Seattle, WA

Trusted dispute resolution professional. Available nationwide for in-person mediations and adept at facilitating remote proceedings on Zoom. Practice areas and experience include bankruptcy, business/commercial, construction, consumer protection, employment, financial services, insurance, professional liability, and real property.

### NEUTRAL • JAN 2020 – JUNE 2024

JAMS • Seattle, WA

Joined JAMS to practice dispute resolution exclusively. With singular focus on dispute resolution, continued the growth and development of mediation practice serving as mediator primarily in commercial, litigated cases. Frequent speaker on negotiation, mediation, and ethics at numerous continuing legal education events.

### MANAGING PARTNER PNW • JAN 2016 – DEC 2019

ANGLIN FLEWELLING & RASMUSSEN (nka Lagerlof), Seattle, WA

Led firm's litigation team to join the CA firm AFR, open the firm's Pacific Northwest location, and provide West Coast service to client base. Managed litigation in Washington, Oregon, Idaho, and Alaska. Represented a wide range of clients including Fortune 100 companies, small businesses, and individuals in real property and financial services matters. Continued serving as mediator alongside litigation practice.

## RECOGNITION & MEMBERSHIPS

Bar Admissions (inactive):

Washington

Oregon

Western WA U.S. District Court

Western WA U.S. Bankruptcy Court

Eastern WA U.S. District Court

Eastern WA U.S. Bankruptcy Court

Oregon U.S. District Court

Oregon U.S. Bankruptcy Court

Ninth Circuit Court of Appeals

Member, National Academy of Distinguished Neutrals

Member, Society of Judgment and Decision Making

Past Chair Executive Committee & Current Panel Mediator, Thomas T. Glover Mediation Program, Western Washington U.S. Bankruptcy Court

Approved Mediator, Western Washington U.S. District Court, 39.1 Program

AV Preeminent Peer Review Rating, Martindale Hubbell

“Top Rated,” Super Lawyers

## PUBLICATIONS

**Author, 1 WASHINGTON REAL PROPERTY DESKBOOK CH. 6, Recording and Constructive Notice** (Wash. St. Bar Assoc. 5<sup>th</sup> Ed. forthcoming 2024)

**WASHINGTON INSURANCE LAW UPDATE**

King County Bar Association Bar Bulletin, December 2022

**OPENING OFFERS IN NEGOTIATION** JAMS ADR Insights, November 23, 2021

## SHAREHOLDER • AUG 1997 – JAN 2016

MARSHALL & WEIBEL, P.S. (fka Bishop & Lynch, P.S.), Seattle, WA

Joined boutique Seattle law firm and grew to trusted partner in 2004. Represented both plaintiffs and defendants in civil litigation in state and federal courts—from thorny discovery disputes to appellate practice. Managed teams and workplace issues. Acquired deep experience in real property, commercial finance, consumer lending, bankruptcy, and insurance. Represented parties including title insurance companies and their insureds in complex, multi-party litigation in a wide spectrum of real property matters. Represented both insurers and policyholders in coverage disputes under ALTA policies. Represented a wide spectrum of creditors in loan origination and servicing matters. In 2012, began mediating alongside litigation practice.

## INTERN/ATTORNEY • 1993 – 1996

CRIMINAL DEFENSE, Charleston, SC & Seattle, WA

Criminal defense intern in Charleston, South Carolina and attorney in Port Orchard, Washington. Handled defense of misdemeanor and felony criminal charges. Gained substantial courtroom and trial experience.

## DISPUTE RESOLUTION TRAINING & EDUCATION

**2024 IAM Spring Conference May 30 – June 1, 2024**

International Academy of Mediators

Client-Centric Mediation: New Challenges, Perspectives, and Strategies

**26th Northwest Dispute Resolution Conference**

UW School of Law and WSBA, 2024

**Tips and Tricks from Frequent Mediators**

U.S. Bankruptcy Court Thomas T. Glover Mediation Program CLE and Annual Meeting, 2024

**Advanced Mediation & Advocacy Skills Institute**

ABA Dispute Resolution Section, 2023

**Small Business Subchapter V Bankruptcy**

U.S. Bankruptcy Court Thomas T. Glover Mediation Program, 2022

**Taking the Road Less Travelled in Your Mediation**

International Academy of Mediators, 2022

**MEDIATING (AND SETTLING) REAL PROPERTY CASES**  
JAMS ADR Insights, July 23, 2021

**A POT COMMITTED (NO, NOT THAT KIND) MINDSET AND WHY YOU SHOULD BET ON EARLY MEDIATION**  
The American Lawyer, November 1, 2020

## **SPEAKING PRESENTATIONS**

**NAVIGATING MEDIATION'S ETHICAL TERRAIN**  
26th Northwest Dispute Resolution Conference; Washington School of Law and WSBA  
March 22, 2024

**EFFECTIVE ADVOCACY: TIPS FOR MEDIATION AND TRIAL**  
CLE JAMS and WSBA  
November 22, 2023

**MEDIATION ETHICS**  
Thomas T. Glover Mediation Program Panel Mediators for the U.S. Bankruptcy Court, Western District of Washington  
June 22, 2023

**WAIT, WHAT!? ETHICS RULES APPLY IN MEDIATION?**  
Multnomah Bar Association  
May 2, 2023

**ETHICAL CONSIDERATION IN LITIGATION AND ADR AND ETHICS UPDATE**  
JAMS CLE  
December 14, 2022

**EFFECTIVE ADVOCACY: TIPS FOR MEDIATION, ARBITRATION AND TRIAL**  
King County Bar Association  
November 2, 2022

**TITLE INSURANCE: UNDERWRITING, CLAIMS AND RESOLUTION**  
JAMS CLE/webinar  
September 15, 2021

**What They Really Want**  
U.S. Bankruptcy Court Thomas T. Glover Mediation Program, 2022

**Advanced Attorney-Mediator Training & Fall CLE Seminar**  
Association of Attorney-Mediator, 2022

**Society for Judgment and Decision Making**  
Conference, 2022

**Advanced Mediation and Advocacy Skills Institute**  
ABA Dispute Resolution Section, 2021

**The Power of Mediation**  
U.S. Bankruptcy Court, 2021

**Society for Judgment and Decision Making**  
Conference, 2021

**Remote Mediation Before, During, and After (hopefully!) the Pandemic: Lessons Applicable Even for Those Eccentrics Who Return to In Person Mediation**  
U.S. Bankruptcy Court, 2021

**Chasing Excellence in Mediation: Tactics, Strategies and Dialogue With Attorney Advocates and Mediators**  
Pepperdine University School of Law, 2019

**24th Annual Dispute Resolution Conference**  
University of Washington School of Law, 2018

**Six Principles You Can Use for Successful Mediation**  
2017

**Implicit Bias for Attorneys and Dispute Resolution Professionals**  
2017

**23rd Annual Dispute Resolution Conference**  
University of Washington School of Law, 2017

**Mindfulness for Mediators Workshop**  
2016

**Asking the Right Questions, a Guide for Mediators**  
King County Bar Association, 2015

**Reality Testing: Micro and Macro**  
King County Bar Association, 2015

**Mediator Bootcamp**  
Pepperdine University School of Law, 2014

**MEDIATING IN THE PANDEMIC**

34th Annual Northwest  
Bankruptcy Institute  
April 22-23, 2021

**CANNABIS LEGAL AND INDUSTRY  
UPDATE**

JAMS CLE  
January 14, 2021

**TIPS AND TECHNIQUES TO  
SUCCEED AT VIRTUAL ADR**

JAMS CLE  
April 30, 2020

**UNDERNEATH THE HOOD: BK  
MEDIATION NUTS BOLTS AND A FEW  
WAR STORIES**

U.S. Bankruptcy Court, Western  
District of Washington, Thomas T.  
Glover Mediation Program  
March 19, 2020

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**Strategic Negotiation Skills**

Pepperdine University School of Law, 2013

**Mediating the Litigated Case**

Pepperdine University School of Law, 2012

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