

Creative, insightful and dynamic, Joe Epstein brings over 40 years of experience, high energy, and a proactive approach to mediation. Having heard over 3500 ADR cases, Joe is regularly asked to handle complex cases requiring his unique communication skills, analytical insight, intuitive style, planning, and perseverance. He accompanies these skills and style with a unique ability to connect.

# JOE EPSTEIN, ESQ.

A Fellow and former Vice-President of the International Academy of Mediators, Joe Epstein has enjoyed a distinguished career as an attorney, a legal educator, and as a mediator. Joe utilizes special people skills and a willingness to be daring in order to skillfully bring parties to closure. The unique people skills and the precise analytical skills he brought to his litigation practice are among the skills he brings to his ADR practice. Joe utilizes a proactive ADR style and individualized case design. While pragmatic and closure conscious, Joe will seize transformative opportunities. His talent has been recognized by his peers who regularly rated him as one of Colorado's top attorneys. (Colorado Super Lawyer, Best Lawyers in America, and AV Preeminent by Martindale-Hubbell).

#### **EXPERIENCE**

Joe has authored numerous articles and given numerous speeches on mediation, professional liability, trial tactics, evidence, and disabilities law. Joe focuses his inter-mountain, southwest, and national practice on catastrophic injuries, product liability and professional liability cases. He is asked to mediate employment, insurance bad faith, and complex commercial cases. He is also asked to participate in class action and multi-district mediations. Joe has facilitated mediation programs for groups such as the Arizona Bar Association, the Arizona Trial Lawyers Association, the Colorado Bar Association, the Colorado Trial Lawyers Association, the Colorado Defense Lawyers Association, the Wyoming Trial Lawyers Association, the Wyoming Defense Lawyers Association, the Utah Trial Lawyers Association, the American Trucking Association and the International Academy of Mediators.

## **MEDIATION FOCUS**

Mr. Epstein's mediation focus is on complex, multi-party cases including the following areas:

- Catastrophic Injuries
- Complex Commercial
- Employment
- Insurance Bad Faith
- Medical Malpractice

- Motorcycle
- Nursing Home/Elder Abuse
- Probate
- Trucking/Railroad
- Wrongful Death

#### **PUBLICATIONS**

Joe has recently authored the following articles on mediation:

- "Top Ten Barriers to Dispute Resolution"
- "The Powers of Psychodynamics..."
- "Mediating Wrongful Death Cases"
- "Co-Mediation"
- "Proactive ADR"
- "Green Eggs and Ham…"
- "What Mediators Really Want to Hear"
- "Sun Tzu's Tips on Effective Mediation"
- "Effective Mediation for Employment Cases"
- "Mediating High Value Cases Effectively"
- "Native American Wisdom: Lessons Learned"
- "Guidelines for Effective Mediation..."
- "Mediating Guardianship Issues"
- "Pre-Litigation and Early Dispute Resolution"
- "Business Breakups..."
- The Dirty Dozen Barriers to Dispute Resolution.....
- The Critical Importance of Individualized Mediation Design
- Reflections for Mediation I
- Reflections for Mediation II
- Reflections for Mediation III
- Reflections for Mediaton IV
- Transportation Mediation
- TOP Mediation in Estate Planning
- Negotiating With Native American Wisdom
- Individualized Mediation Design

## SPEAKING ENGAGEMENTS

- American Association of Justice
- American Trucking Association

- ALFA
- Arizona Association for Defense Counsel
- Arizona Bar Association
- Arizona Trial Lawyers Association
- Colorado Bar Association
- Colorado Defense Lawyers Association
- Colorado Trial Lawyers Association
- International Academy of Mediators
- Trucking Industry Defense Association
- Utah Bar Association
- Utah Trial Lawyers Association
- Wyoming Defense Lawyers Association
- Wyoming Trial Lawyers Association

## OTHER PUBLICATIONS:

- NYU Annual Survey of American Law
  - Real and Personal Property
  - Land Use Planning and Zoning
- Seton Hall Law Review
  - o A Model Lease: One Proposal for New Jersey
- Journal of the Colorado Dental Society
  - o The Non-Paying Patient: Can Services be Terminated
  - Patient Records Memorandum
  - o Informed Consent
- Trial
  - Psychotherapy Malpractice
  - Consumer Product Safety Act
  - Colorado Annual Survey
    - o Colorado Annual Survey of Evidence (1983-1993)

#### **EDUCATION and MEMBERSHIPS**

A graduate of New York University School of Law, where is was a member of the Annual Survey of American Law, Joe's ADR training has been at Harvard University School of Public Health, the Strauss School of Dispute Resolution at Pepperdine University, and CDR Associates. Joe is a member of the Trucking Lawyers Association, the International Academy of Mediators, the Colorado, Wyoming, Nebraska, and Arapahoe Bar Associations, and PJF (Public Justice Foundation).

## PROFESSIONAL AND GOVERNMENTAL POSITIONS

Joe has served as President of the Colorado Trial Lawyer's Association, as a Board Member of Trial Lawyers for Public Justice, and as a Board member of the Arapahoe Bar Association. He has also served as a Trustee in Bankruptcy, as an Assistant United States Attorney, a Special Assistant Attorney General for Colorado, and as a Governor of the Association of Trial Lawyers of America. Joe has served on the Judicial Nominating Commission for the 18<sup>th</sup> Judicial District, on the Colorado Health Facilities Advisory-Counsel, and on the Governor's Civil Justice Task Force. Joe served as Vice-President of the Colorado Association of Retarded Citizens, as counsel for the Jefferson County Mental Health Center, the Southwest Denver Mental Health Center, the Colorado Dental Society, and the Colorado Psychiatric Society. He has also served on the adjunct faculty for the University of Denver teaching Trial Tactics, Negotiation and Mediation, and Health Care Mediation. He is a member of the Rocky Mountain Estate Planning Council.