



## Joseph H. Paulk

Mediator | Special Master | Attorney | President and Founder of DRC, Inc.

Areas of Expertise -- Appellate, Auto Negligence, Business, Civil Rights, Class Action, Commercial, Construction, Eminent Domain, Employment, Environmental, Food Borne Illness, Insurance & Bad Faith, Medical Device, Medical Malpractice, Nursing Home, Personal Injury, Probate, Product Liability, Professional Negligence, Real Estate

Email: [jpaulk@drc-ok.com](mailto:jpaulk@drc-ok.com)

Assistant & Scheduling Coordinator, Angel Thompson: [Angel@drc-ok.com](mailto:Angel@drc-ok.com)

Joe Paulk's legal career has encompassed over 100 jury trials as lead counsel, and over 3,700 mediations throughout the United States, including serving as a Class Action/MDL Settlement Claims Administrator in various complex insurance and medical device matters. He has been honored by his peers with a Martindale-Hubbell "AV" Preeminent Rating, selected as a *SuperLawyer* every year since its inception in 2006, inducted into the International Academy of Mediators in 2015, listed in the International Who's Who Legal in 2013 & 2014, and listed as Band 1 in Chambers & Partners US Law 2011, 2012, 2013, 2014 & 2015 editions.

Paulk holds specialized mediation training through Harvard University, Pepperdine University and the American Law Institute. He is a founding member of the dispute resolution section of the Oklahoma Bar Association. He has also been a national speaker, an adjunct professor of law, and the author of numerous published articles on negotiation and mediation.

## **Legal / Business History**

A legal career encompassing **over 100 jury trials** as lead counsel and **over 3,700 mediations** throughout the United States provide an unparalleled breadth of experience. Additional experience serving as a Class Action/ MDL Settlement Claims Administrator in various complex insurance and medical device matters.

<i>1994 - Present</i>	President/Founder <b>DISPUTE RESOLUTION CONSULTANTS, INC.</b> Tulsa/Oklahoma City, OK
<i>2016 - Present</i>	Senior Consultant <b>OPVEON LITIGATION SERVICES, LLC</b> Tulsa, OK
<i>2002 - 2015</i>	President/Founder <b>LITIGATION CONSULTANTS, LLC</b> Tulsa/Oklahoma City, OK
<i>1998 - 1999</i>	Partner <b>JONES, GIVENS, GOTCHER &amp; BOGAN</b> Tulsa, OK
<i>1987 – 1998</i>	Senior Partner / Founder <b>PAULK &amp; GRAVIS</b> Tulsa, OK
<i>1986 – 1987</i>	Associate Attorney <b>SECRET &amp; HILL</b> Tulsa, OK
<i>1982 – 1985</i>	Associate Attorney <b>BEST, SHARP, THOMAS, GLASS &amp; ATKINSON</b> Tulsa, OK

## **Educational Background**

UNIVERSITY OF ARKANSAS SCHOOL OF LAW  
Fayetteville, Arkansas  
**Juris Doctor, 1982**

WASHINGTON & LEE UNIVERSITY SCHOOL OF LAW  
Lexington, Virginia  
**Juris Doctorate Program, 1981**

UNIVERSITY OF ARKANSAS COLLEGE OF BUSINESS  
Fayetteville, Arkansas  
**Bachelor of Science Degree in Banking & Finance, 1978**

## **Bar Admissions / Approved Appointments**

- Admitted to practice before the United States Supreme Court, 1996
- Approved Panel Member of Mediators, Western District Federal Court of Oklahoma, 1992
- Adjunct Federal Settlement Judge, Northern District Federal Court of Oklahoma, 1992
- Admitted to practice before the Eastern, Northern & Western Federal District Courts of Oklahoma and Tenth Circuit Court of Appeals, 1987
- Admitted to practice before all Oklahoma state district and appellate courts, 1983

## **Professional Affiliations and Honors**

### **International Academy of Mediators**

- Distinguished Fellow 2015 - Present

### **Martin Hubbell**

- "AV" Preeminent Rating since 1988

### **Super Lawyer, Alternative Dispute Resolution)**

- Top Oklahoma Lawyer Rating 2006 - 2017

### **The International Who's Who of Commercial Mediation**

- Listed 2013 - 2014

### **Chambers & Partners, US Law – Best Attorneys**

- Tier 1, 2011 - 2017
- Tier 2, 2010

### **American Board of Trial Advocates (ABOTA)**

- Advocate, 1994 - Present

### **American College of Civil Trial Mediators**

- Editorial Board, 2006 - 2010
- National Board of Directors, 1999 - 2002
- National Fellow, 1997 - 2015

### **American Inn of Court**

- W. Lee Johnson Chapter – Barrister

### **American Society of Trial Consultants**

- Member 2002 - Present

### **Association of Attorney-Mediators**

- Member 2014 - Present

### **Chickasaw Nation Bar Association**

- Member, 2008 - Present

### **Defense Research Institute**

- Exceptional Performance Citation, 1995

## **Professional Affiliations and Honors** *(continued)*

### **National Academy of Distinguished Neutrals**

- Member 2016 - Present

### **Oklahoma Association of Defense Counsel**

- President 1995

### **Oklahoma Bar Association**

- Dispute Resolution Committee, Vice Chairman 2001 – 2003
- Regular speaker for the OBA's Continuing Legal Education Seminars, 1989 - Present
- Member, 1982 - Present

### **Oklahoma County Bar Association**

- Member, 2003 - Present

### **Oklahoma Bar Foundation**

- Fellow

### **Tulsa County Bar Association**

- Professional Responsibility Committee, 1993 – 2005
- Member, 1982 - Present

## **Teaching Positions**

- **University of Tulsa School of Law, 2000 - 2010**  
*Course: Mediation*  
*Course: Client Interviewing, Counseling & Negotiations (with emphasis on Negotiations)*
- **University of Arkansas School of Law, 2000**  
*Course: Mediation*

## **Dispute Resolution - Training and Speaking Engagements**

- **IAM 2017 Fall Conference**  
*International Academy of Mediators, Austin, TX – November 2017*
- **AAM 2017 Fall Conference - Speaker**  
*Association of Attorney-Mediators, Dallas, TX – September 2017*
- **NADN 2017 Advanced Mediation Training Retreat**  
*National Academy of Distinguished Neutrals, Toronto, ON – August 2017*
- **IAM 2016 Fall Conference**  
*International Academy of Mediators, Vancouver, BC – September 2016*
- **IAM 2015 Spring Conference**  
*International Academy of Mediators, San Francisco, CA – May 2015*
- **“What Do Our Clients Value? - Speaker**  
*Association of Attorney-Mediators, New Orleans, LA – May 2015*

## **Dispute Resolution – Training and Speaking Engagements** (continued)

- **Advanced Mediator Training, 2014 Fall Conference**  
*International Academy of Mediators, Chicago, IL – October 2014*
- **Advanced Attorney-Mediator Training – “The Magic of Mediation”**  
*Association of Attorney-Mediators, Dallas, TX – September 2014*
- **Advanced Attorney-Mediator Training and Annual Meeting**  
*Association of Attorney-Mediators, Atlanta, GA – April 2014*
- **“Have We Become An Advocate System Without Advocates?” - Speaker**  
*Oklahoma Bar Association, Tulsa, OK – May 2011*  
*Oklahoma Bar Association, Oklahoma City, OK – May 2011*
- **“The Advocate’s Role in Mediation” - Speaker**  
*Oklahoma Attorney General Meeting, Oklahoma City, OK – April 2008*
- **Advanced Mediation Training**  
*American College of Civil Trial Mediators, Colorado Springs, CO – July 2007*
- **“Mediation Advocacy Skills” - Speaker**  
*Oklahoma Bar Association, Tulsa, OK – May 2006*
- **“Building A Case For Settlement” - Speaker**  
*Trial Arbitration Mediation Services, Seattle, WA – April 2006*  
*Oklahoma Trial Lawyers Association, Las Vegas, NV – June 2004*
- **Preparing For The Next Frontier , “How To Use Structured Settlement” – Speaker**  
*The Texas Association of Mediators, Dallas, TX – February 2005*
- **“Putting Your Money Where Your Mouth Is” - Speaker**  
*Tulsa County Bar Association, Tulsa, OK – November 2004*
- **“Insider Tips To Resolving Cases” - Speaker**  
*NCMIC Defense Counsel Seminar, Las Vegas, NV – October 2004*
- **“Observations On Successful Business and Commercial Mediations” - Speaker**  
*Oklahoma Bar Association, Tulsa, OK – March 2004*
- **“Honey We Shrunk The Judge: Expectations Of All Parties To The ADR Process” - Speaker**  
*American Inns of Court, Tulsa, OK – April 2003*
- **Advanced Mediation Training, The Masters Forum, Straus Institute For Dispute Resolution**  
*Pepperdine University, Malibu, CA – 2002*
- **“What Is Mediation?” - Speaker**  
*Tulsa Association of Petroleum Landmen, Tulsa, OK – April 2003*  
*Brookside Lions Club, Tulsa, OK – November 2002*
- **“Learning How To Hammer – Negotiating To Win” - Facilitated CLE Seminar**  
*Dispute Resolution Consultants Inc., Muskogee, OK – January 2003*  
*Dispute Resolution Consultants Inc., Broken Arrow, OK – September 2002*  
*Dispute Resolution Consultants Inc., Broken Arrow, OK – June 2002*

## **Dispute Resolution – Training and Speaking Engagements** (continued)

- **“Civil and Commercial Mediation Training” - Facilitated CLE Seminar**  
*Dispute Resolution Consultants Inc., Tulsa, OK – April 2003*  
*Tulsa County Bar Association, Tulsa, OK – April 2002*
- **Advanced Mediation Training**  
*American College of Civil Trail Mediators, Ashville, NC – October 2002*
- **Family and Divorce Mediation Training**  
*The Mediation Institute, Oklahoma City, OK – June 2001*
- **“Mediation & Worker’s Compensation Disputes” - Speaker**  
*McGivern, Gilliard & Curthoys Annual Meeting, Oklahoma City, OK – 2001*  
*McGivern, Gilliard & Curthoys Annual Meeting, Tulsa, OK – 2001*
- **“Making It As A Mediator” - Speaker**  
*Oklahoma Bar Association, Oklahoma City, OK – 2000*
- **“Persuasion & Mediation” - Speaker**  
*Oklahoma Bar Association, Tulsa, OK – 2000*  
*Oklahoma Claims Association, Tulsa, OK – 2000*
- **“The Business Of A Mediation Practice: Making A Living as an ADR Neutral” - Speaker**  
*Oklahoma Bar Association, Oklahoma City, OK – 2000*
- **Dispute Resolution Training, The Masters Forum, Straus Institute For Dispute Resolution**  
*Pepperdine University, Malibu, CA – 2000*
- **“The Business Of Mediation” - Speaker**  
*American Bar Association, San Francisco, CA – 2000*  
*American Bar Association, Boston, MA – 1999*
- **“Ethics And The Role Of The Mediator” - Speaker**  
*Tulsa County Bar Association, Tulsa, OK – 1998*
- **“Litigating In Binding Arbitration” - Speaker**  
*Tulsa County Bar Association, Tulsa, OK – 1998*
- **Program of Instruction for Lawyers - Advanced Negotiations**  
*Harvard University, Cambridge, MA – 1998*  
*Harvard University, Cambridge, MA – 1996*
- **Advanced Mediation Training**  
*Pepperdine University, Malibu, CA – 1997*
- **Adjunct Settlement Judge Training**  
*United States District Court Northern District of Oklahoma, Tulsa, OK – 1995*
- **Advanced Mediation / Arbitration Training**  
*American Law Institute, New York, NY – 1994*
- **Basic Mediation Training**  
*Mediation Institute, Oklahoma City, OK – 1993*

## **Trial Consultant - Training and Speaking Engagements**

- **“Jury Consulting and Focus Groups” – Speaker**  
*Tulsa County Bar Association, Tulsa, OK - April 2017*
- **“Jury Deliberations From The Inside Out” – Speaker**  
*Tulsa County Bar Association, Tulsa, OK - November 2013*
- **“The Effective Use of Focus Groups in Trial Preparation” - Speaker**  
*Tulsa County Bar Association, Tulsa, OK - October 2011*
- **“Beware Of The Sure Thing” - Speaker**  
*Oklahoma Association of Defense Counsel, Dallas, TX - June 2008*
- **“Using Your Jury Research Results In Mediation And Negotiation” - Speaker**  
*American Society of Trial Consultants Annual Meeting & Seminar, Long Beach, CA - June 2007*
- **“Are They Lying” – Features Guest for TV Interview**  
*Fox 23, Tulsa, OK – February 2007*
- **Moving From Practice To Profession**  
*American Society of Trial Consultants Annual Meeting & Seminar, Austin, TX - June 2006*
- **“Beware of Women in Plaid and Bald Headed Men” - Speaker**  
*American Inns of Court, Tulsa, OK – May 2007*  
*Oklahoma Bar Association, Tulsa, OK – April 2006*
- **“Building A Case For Settlement” - Speaker**  
*Trial Arbitration Mediation Services, Seattle, WA - April 2006*  
*Oklahoma Trial Lawyers Association, Las Vegas, NV - June 2004*
- **“Effective Use of Jury Consultants” - Speaker**  
*American Inns of Court, Oklahoma City, OK - March, 2006*
- **“Witness Preparation” - Speaker**  
*Oklahoma Trial Lawyer Association, Tulsa, OK - November 2004*
- **The American Jury On Trial**  
*American Society of Trial Consultants Annual Meeting & Seminar, Philadelphia, PA – June 2005*
- **“Insider Tips To Resolving Cases” - Speaker**  
*NCMIC Defense Counsel Seminar, Las Vegas, NV - October 2004*
- **Practice Art, Business Craft**  
*American Society of Trial Consultants Annual Meeting & Seminar, Memphis, TN – June 2004*
- **“Non-Verbal Communications – Conflict Management”, Speaker**  
*Leadership Oklahoma, Oklahoma City – June 2002*

## Articles / Publications

<b><u>PUBLICATIONS</u></b>	<b><u>ARTICLE/SUBJECT</u></b>
Tulsa Lawyer – December 2016	Negotiating in Shifting Sand
Briefcase – July 2014	Effective Mediation Statements – A Lost Opportunity for Advocacy
Oklahoma Bar Journal – February 2014	Good Faith Participation In Mediation: Where is the Yardstick
Tulsa Lawyer - April 2009	Good Faith Participation In Mediation: I Know It When I See It
Tulsa Lawyer - December 2007	The Power Of First Impressions
Tulsa Lawyer - February 2007	Stand Up Straight – Your Mother Was Right
Tulsa Lawyer - January 2007	Four Legged Stress Reliever
Tulsa Lawyer - November 2004	Witness Preparation & How It Can Help You!
The Journal Record (Featured) - October 2003	Paulk Marks Decade of Dispute Resolution
Tulsa Lawyer - October 2003	Putting It All Together
Tulsa Lawyer - February 2003	Focus Groups/Mock Trials - Dressed For Success
Tulsa Lawyer - December 2002	Lawyering And Leadership
Tulsa Lawyer - October 2002	Negotiating With Ethics
Tulsa Lawyer - September 2002	I Knew Better! Attorney/Client Negotiations
Tulsa Lawyer - August 2001	Persuasive Communication in Negotiation
Tulsa Law Journal – Summer 2001	Essay / Why Mediation Works
Tulsa Law Journal – Winter 2000	Practitioner's Guide / So You Want To Be a Mediator?
Tulsa Lawyer - April 2000	Avoid These Common Mediation Pitfalls
Oklahoma Family Magazine - February 2000	Mediation: A Better Mouse Trap
Tulsa Lawyer - December 1999	The Best And Worst Negotiation Techniques
Tulsa Lawyer – March 1998	Mediation: Tool Or Threat