

MEDIATED NEGOTIATIONS

601 CALIFORNIA STREET, SUITE 750

SAN FRANCISCO, CALIFORNIA 94108

STEPHANIE S. CHOW

Stephanie Chow is a partner and mediator at Mediated Negotiations where she mediates a wide range of complex civil disputes. She negotiates complex commercial settlements for major tech companies including Apple, Facebook, and Google, along with high growth startups. She facilitates closure of business negotiations in situations in which a deal may be in jeopardy as a result of impasse on specific issues, or where time deadlines dictate accelerated negotiations.

Stephanie has successfully mediated hundreds of cases with settlements in the hundreds of millions. Together with Antonio Piazza, Stephanie has resolved some of the largest, and most complex legal disputes domestic and international.

She is the founder of the firm's Founder Advisory Program where she provides founders with strategies and advice on how to navigate direct negotiations. Managing negotiations starts with understanding the forces that perpetuate and exacerbate conflicts. She offers guidance on how to manage issues before they deteriorate into expensive distractions or become missed opportunities.

Stephanie is an adjunct professor at Columbia University where she teaches negotiation, mediation, and conflict analysis. She also leads negotiation and mediation workshops and CLEs for companies including Amazon.

Her legal background includes intellectual property work with Amazon and an externship with Judge Kozinski in the Ninth Circuit. She is a member of the California, New York, and Washington State Bar.